

Open 1930 hrs
Closed 2320 hrs

Location: Cath Conway Residence
21 Cardigan Avenue, Felixstow, SA 5070

Present:	Cath Conway	President
	Derek Spencer	Secretary
	Leigh Stokes	5 th Member
	Teal Evans	Grants Officer

Apologies	Redmond Quinn	Treasurer
	Jarryd Ligertwood	Social Convenor

Item 1: Defining an Agenda

- Grants
- Membership
- Development Plan
- Marketing
- Events
- Fleet
- Operations
- Facilities
- Other

Item 2: Grants (T.E.)

- Crowd Funding for the Janus (if it goes through) might be a possibility. Still investigating
- State / Commonwealth Government Grants still to be reviewed
- Cath to be introduced to the CEO of the RFDS regarding whether or not the RFDS would have an interest in the use of the airfield. Also possibly approaching the CFS regarding fire bombers accessing the airfield

Item 3: Membership

- Clubs in the Hubs 26 July 2017 Leigh and Cath to man the desk
- Names from O'Week should be put onto the AUGC-People mailing list (L.S.)
- Thought – Someone give a quick gliding talk at the start of engineering lectures
- Talk to journalist Andrea from Alice Springs (T.E.)
- Find out from GFA regarding reimbursement of Intro GFA costs to members that join within a certain time period (C.C.)
- Flyers to be made and distributed around the University (C.C.)
- What do clubs with good memberships do to attract members. Talk to Terry Cubley (T.E.)

Item 4: Development Plan

- What do we want the club to be?
- Social environment
- Training progression – reinforce what the training syllabous and goals
- Develop “Trainee Packs” to give to Trainees to help development
- Buildings older (except huts and SAA Hangar)
- Need nice kitchen facilities / BBQ / Pizza oven / Spit
- Nice outdoor area with shelter from the weather suitable for dinning with good lighting
- Good food supply in the club freezer
- Lawn
- Piccart less mess / home for everything in the piccart
- Income generation
 - Events (such as Air Experience events away from airfield)
 - Raffles
 - Dinners at the airfield / movie nights

Item 5: Marketing

- Survey (T.E.)
 - Post to AUGC-PEOPLE
 - Social Media (Facebook / Twitter / etc) (L.S. & T.E.)
- Logo
 - New logo contest (get the Uni students to do it? Or 99 Designs)
- New T-Shirts / club products that we can sell

Item 6: Events

- Airworthiness courses to be held at Stonefield
- Coaching Week later in 2017 (26/11/17 to 02/12/17)
- Air Experience “Events” away from the airfeld
- Ultra-light (Flappy Bird) fly-in / lunch for these people
- Outlanding Training Weekend open to SAGA people

Item 7: Fleet

- Janus B up for sale. Was \$85k, now \$50k but could possibly get for \$40k
- Pros
 - More suitable for XC training / use than K13
 - Flapped so flap training for conversion to Pik better
 - Water ballast capable
 - AU Sports keen on the glider to be used for coaching at events like Joey Glide
 - Comes with trailer
 - Spins
 - 110kg on the seat for BOTH seats
 - Recently refinished in PU
 - New canopy and harnesses in 2013
 - Was previously for sale \$85k
 - AU Sports Loan 20% as Grant, 80% interest free over 10 years
 - @4500 hrs. Next Life Extension 6000hrs but can go to 12000 hrs
 - For AEFs it presents better than the K13s
 - Can be taken to camps more easily / better at the camps
 - Fallback position is sell the aircraft or another aircraft such as GQC
- Cons
 - Heavy (but it is a two seater)
 - Possibly limited head room in the front
 - Possible limited leg room in the rear
 - Club taking on a debt
 - Extra aircraft to maintain each year
 - May need to not insure the K13 (or other aircraft) to help cover the loan repayments
 - May need to sell one of the K13 to cover the purchase
- Motion
 - The club goes and looks at the aircraft and if D.S. can fit into it and the price of \$45k or less can be achieved, then the club purchase the aircraft.
 - Raised - C.C.
 - 2nd - D.S.
 - In favour
 - Cath Conway
 - Derek Spencer
 - Jarryd Ligertwood (by phone)
 - Leigh Stokes
 - Teal Evans
 - Against
 - Redmond Quinn?
- FQW – Can we bring the Form 2 forward so Cath can hire it from late August through to late September whilst her Dimona is away for the month?

Item 8: Operations

- Leigh Stokes Instructor training
- Andrew McGrath reinstated as an Instructor
- Peter Cassidy now converted to HZY (AAFC Tug)

Item 9: Facilities

- Gas heaters for SAA Units
- Briefly covered above

Item 10: Other Business

- Trailer (6x4) – Need a new one
- Briefing Area (Audio / Visual setup) for SAA Briefing Room
- SAGA Meeting Report presented by L.S. on behalf of J.L.
 - Constitution changes
 - Talked about simulators being built
 - Nothing else of interest